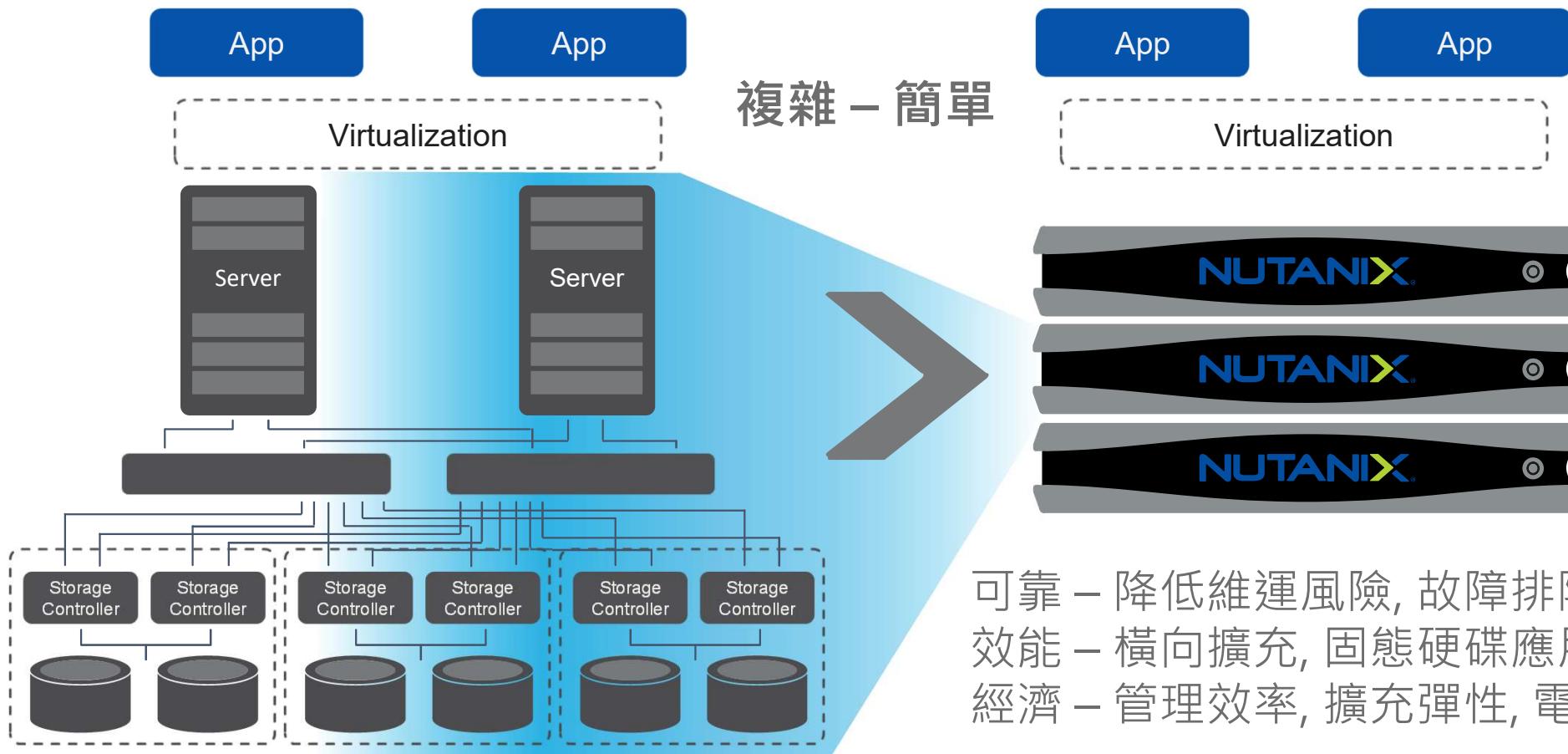




# 單鍵建構彈性超融合 邁向自在悠遊的多雲旅程

Nutanix 資深技術顧問  
陳永恆 Eternity Chen

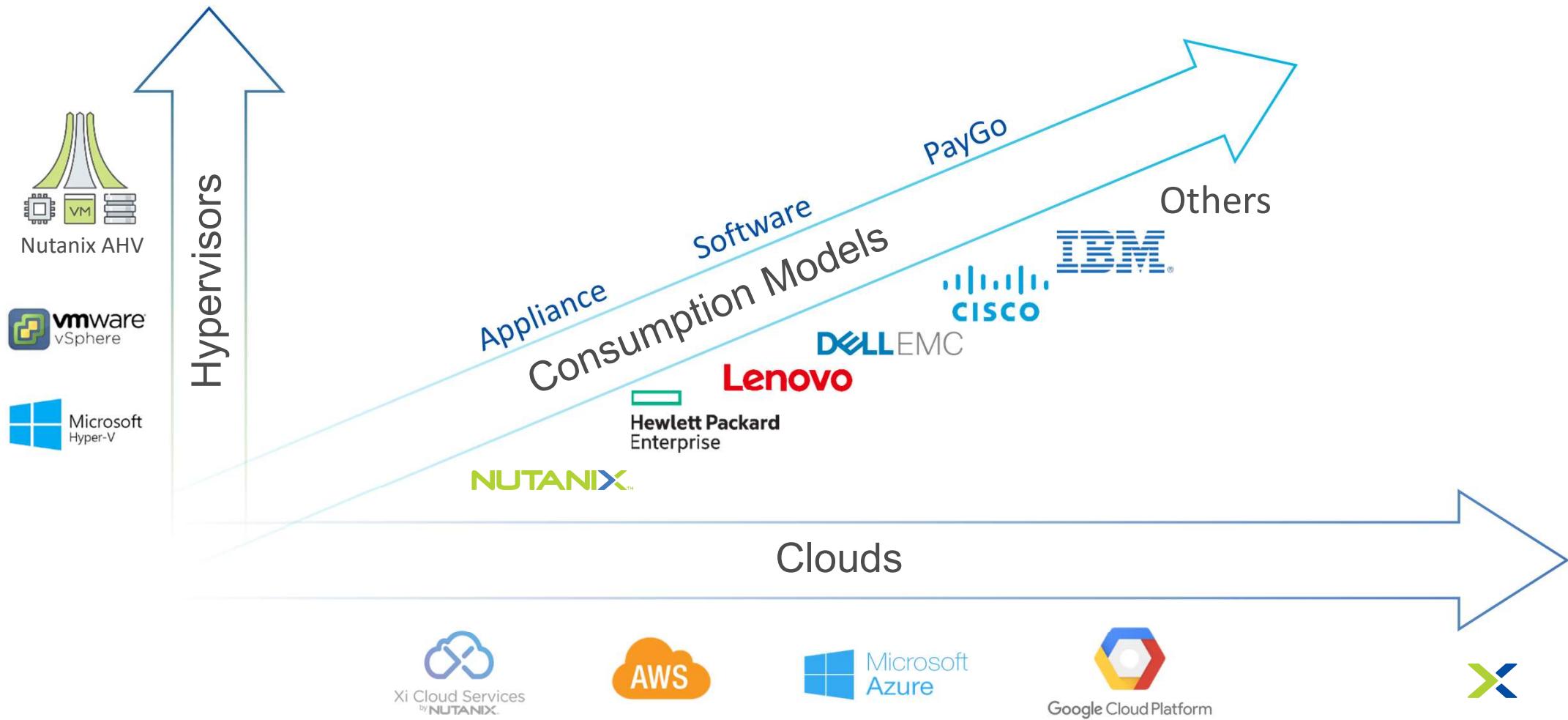
# NUTANIX 新世代數據中心平台



可靠 - 降低維運風險, 故障排除效率  
效能 - 橫向擴充, 固態硬碟應用  
經濟 - 管理效率, 擴充彈性, 電力, 空間

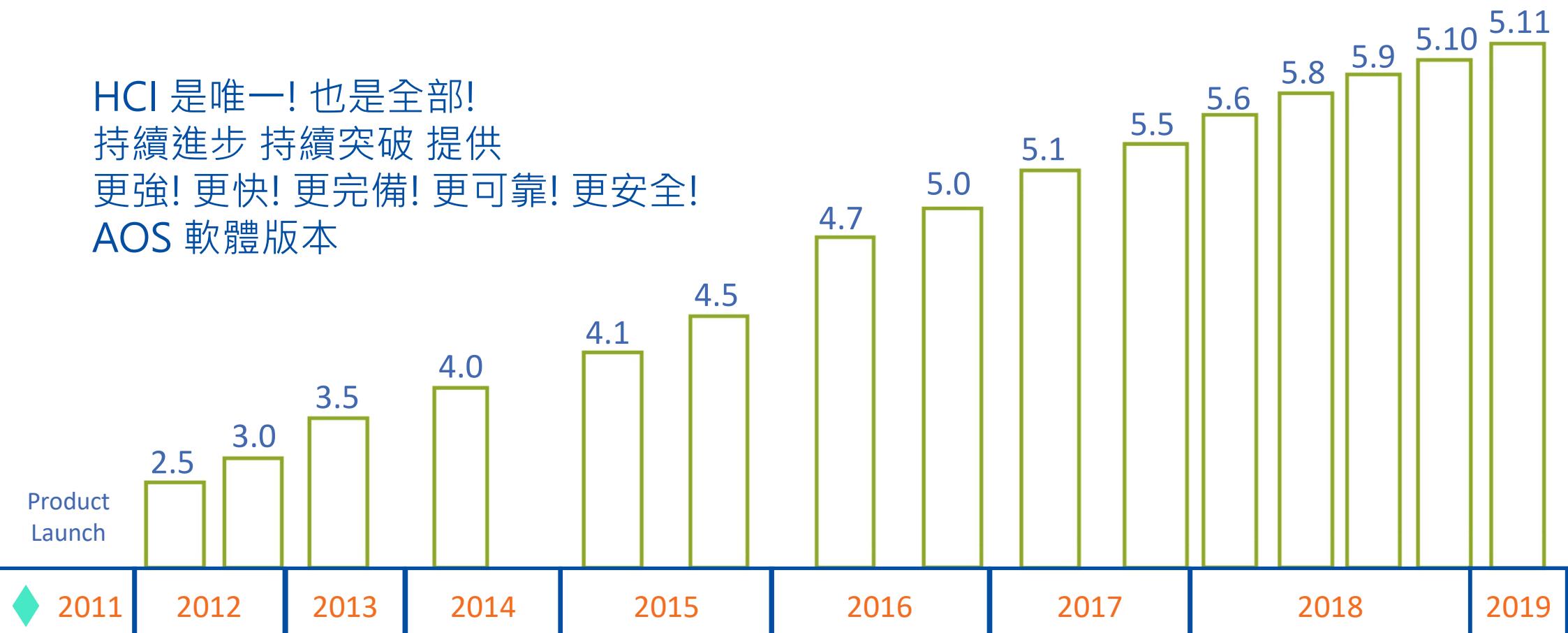


# Freedom of Choice - 彈性多元軟體組合

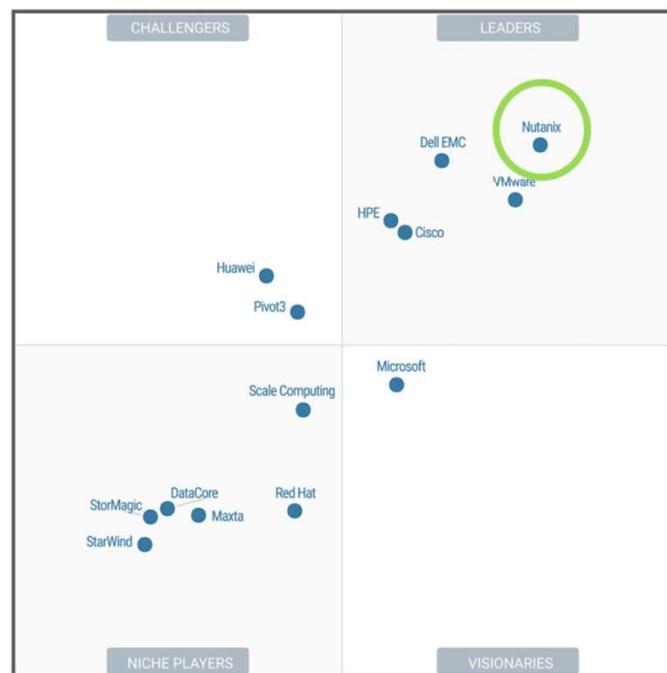


# NUTANIX AOS 版本演進

HCI 是唯一! 也是全部!  
持續進步 持續突破 提供  
更強! 更快! 更完備! 更可靠! 更安全!  
AOS 軟體版本



# NUTANIX – 超融合領域領導者



November 2018  
**Gartner**



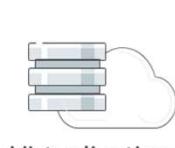
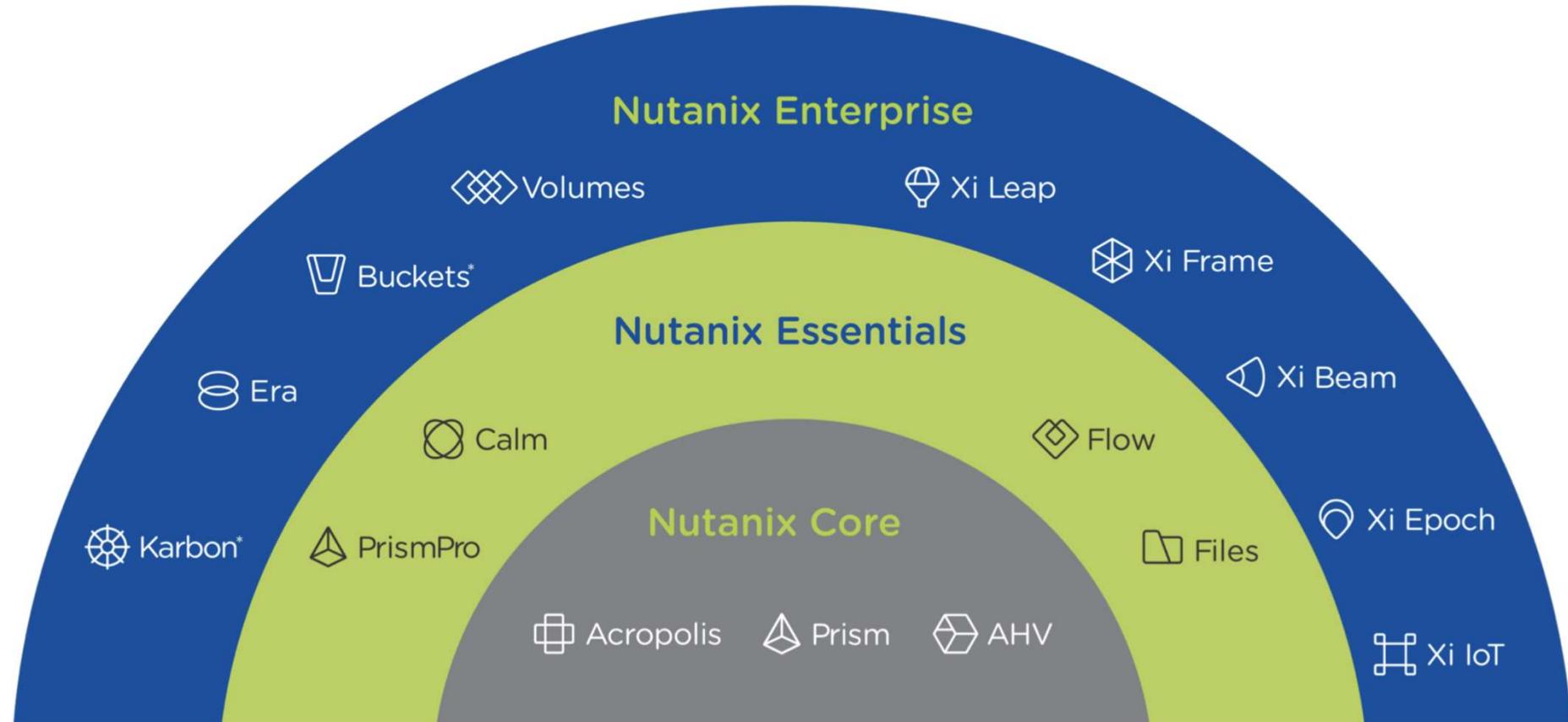
Q3 2018  
**FORRESTER**



November 2019  
**Gartner**



# NUTANIX 企業雲 多元完整 解決方案



Virtualization  
and Cloud



Enterprise  
Applications



VDI



Big  
Data



Remote and  
Branch Office



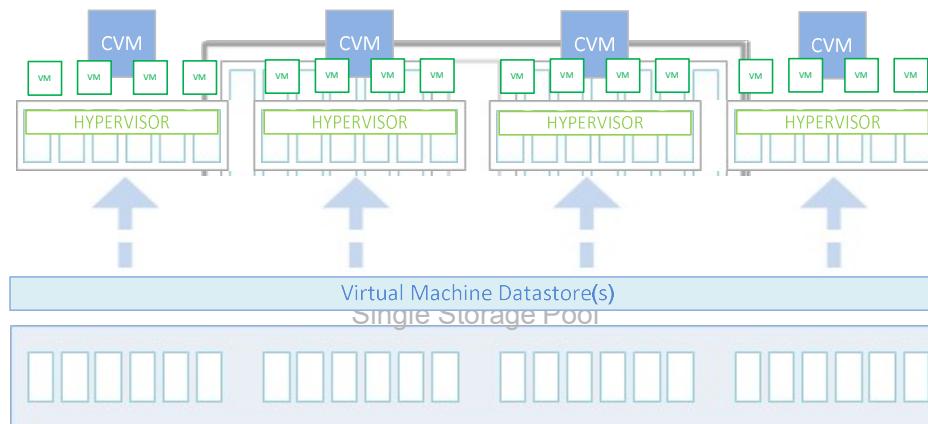
docker  
Cloud-native  
Applications



# 從超融合開始 自由彈性安心的旅程

- ✓ Tiering
- ✓ Deduplication
- ✓ Compression
- ✓ Snapshots
- ✓ Clones
- ✓ Erasure Coding
- ✓ Resilience
- ✓ Data Locality

## Datacenter Modernization



Node = Standalone Server (CPU, RAM, SSD, HDD, 10Gbe)

- ✓ Computing
- ✓ Capacity
- ✓ Different Type
- ✓ New Generation

- ✓ Enterprise-grade Storage
- ✓ Network Security and Orchestration
- ✓ Native Virtualization
- ✓ Data Protection & DR



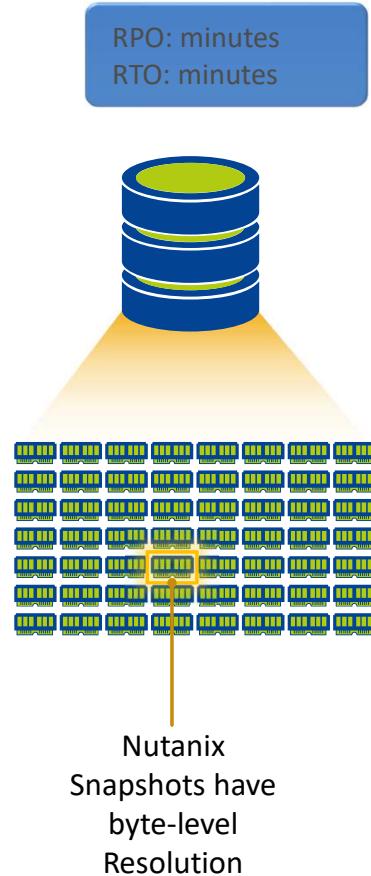
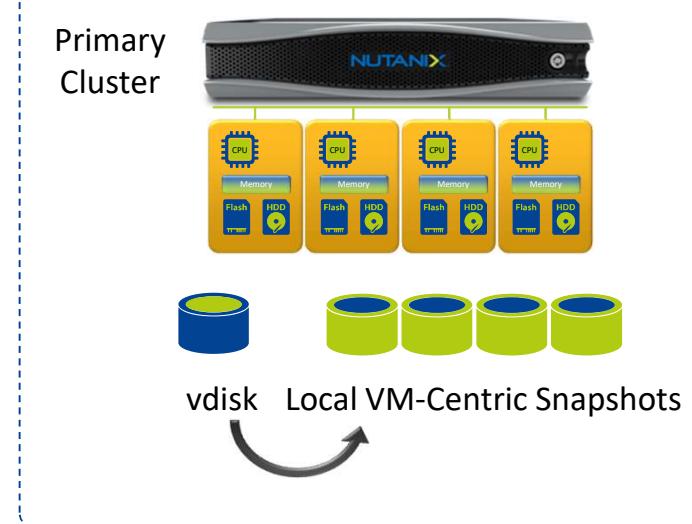
# Snapshots and Clones - 本地資料保護機制

## Use Cases

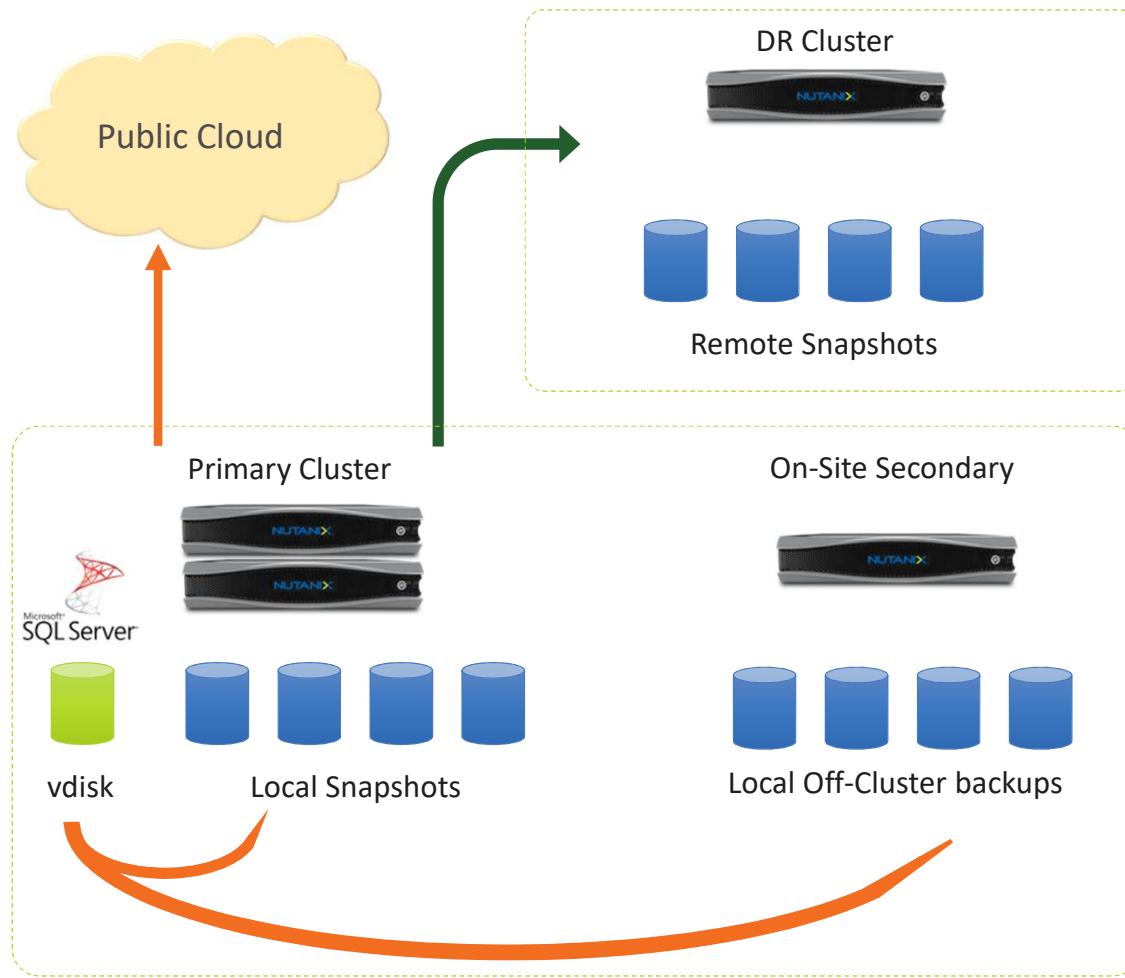
- ✓ Protection against Guest OS corruption
- ✓ Snapshot VM environments
- ✓ Self-Service File Level Restore

## Points of differentiation

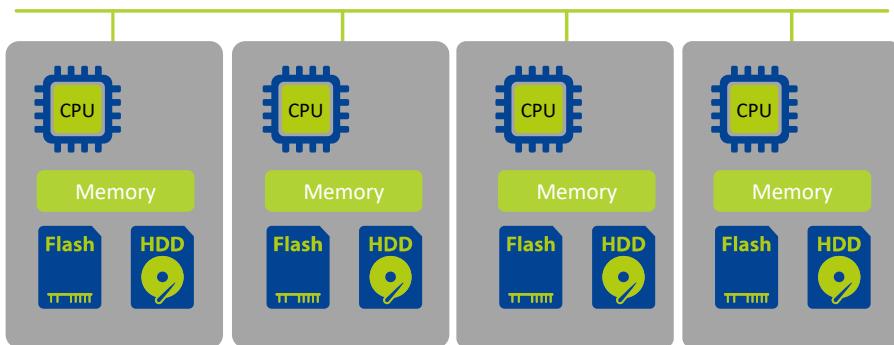
- ✓ VM granularity
- ✓ No performance impact
- ✓ VM and application level consistency
- ✓ Lower \$ / GB with storage heavy/only nodes



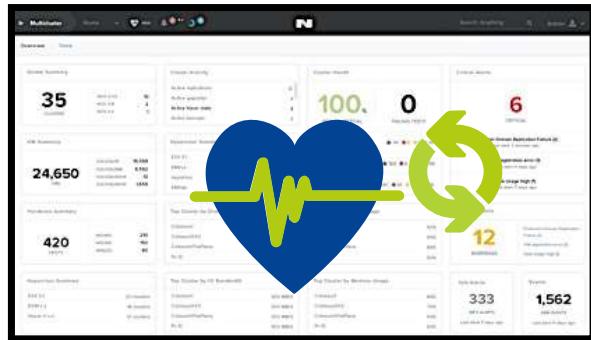
# 彈性異地備援與備份機制



# 完整監控與自動化系統健檢



Cluster Health



## What is it?

- Monitor health of VMs, nodes and disks
- Automatic health checks

## Benefits:

- Enables self-service troubleshooting and rapid resolution
- Quick investigation – grouping, filtering and hierarchy navigation



# 技術支援日不落



★ Support Centers

● NBD Depots

Over 100 Countries

7 WW Support Centers

24x7x365

“Follow the Sun” Support

Proactive Support with Pulse

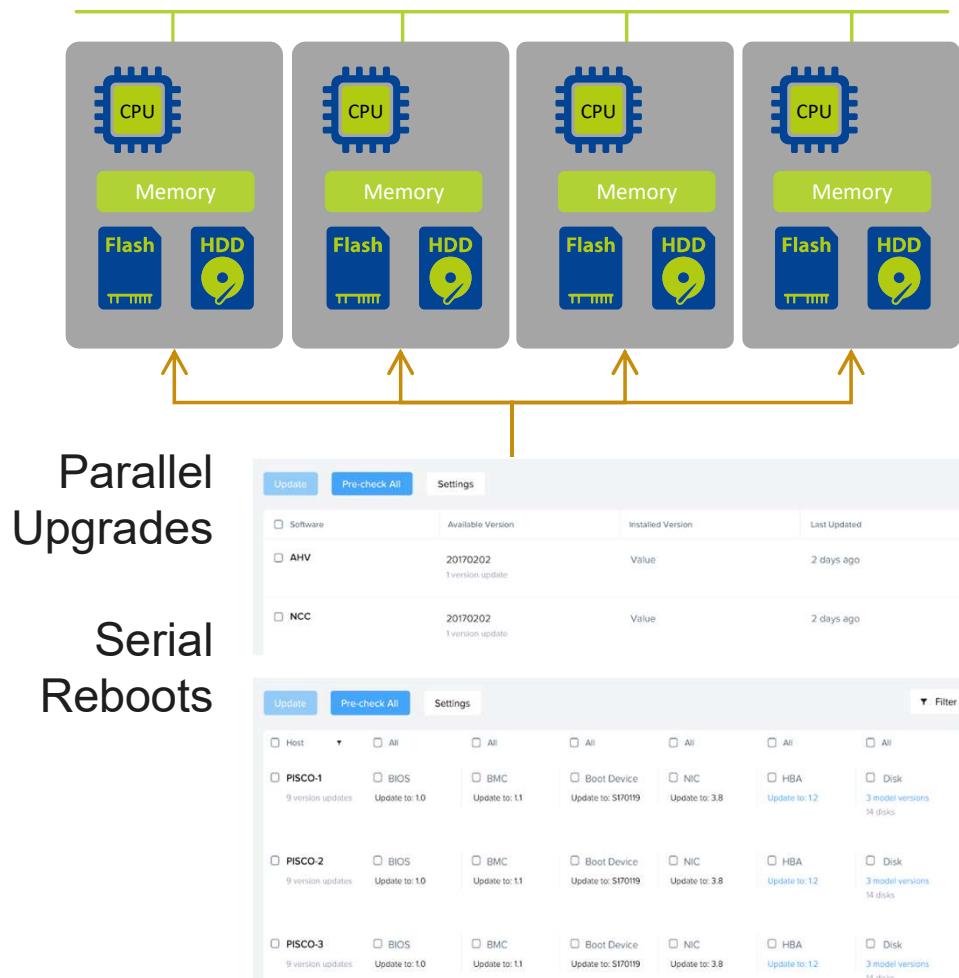
<30 min Mission Critical  
Support Response Time

97% Customer Satisfaction

+90 Net Promoter Score  
for > 4 Years



# One-Click 單鍵系統軟硬體升級



## What is it?

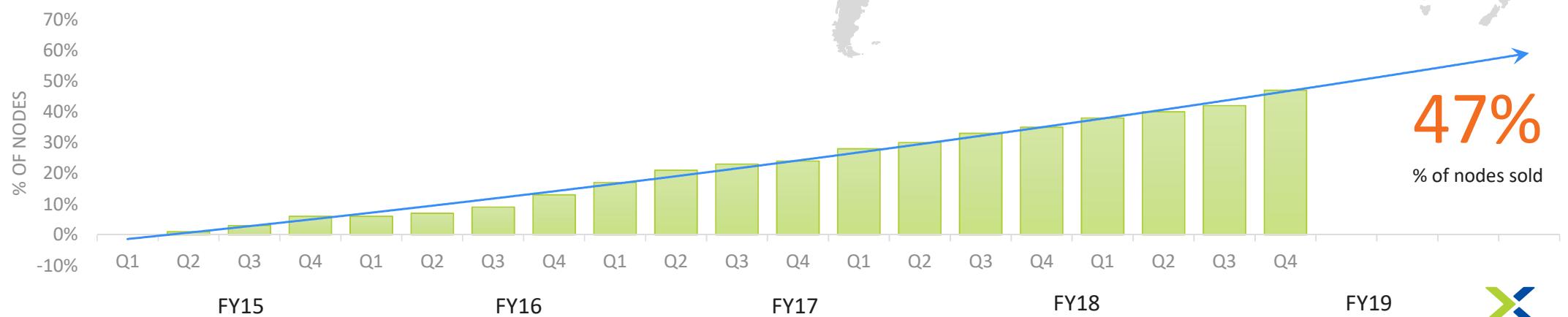
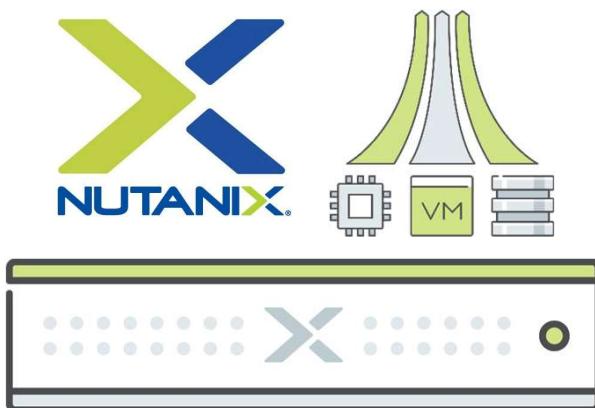
- Automatically upgrade Nutanix software, hypervisors and firmware non-disruptively with no manual intervention

## Benefits:

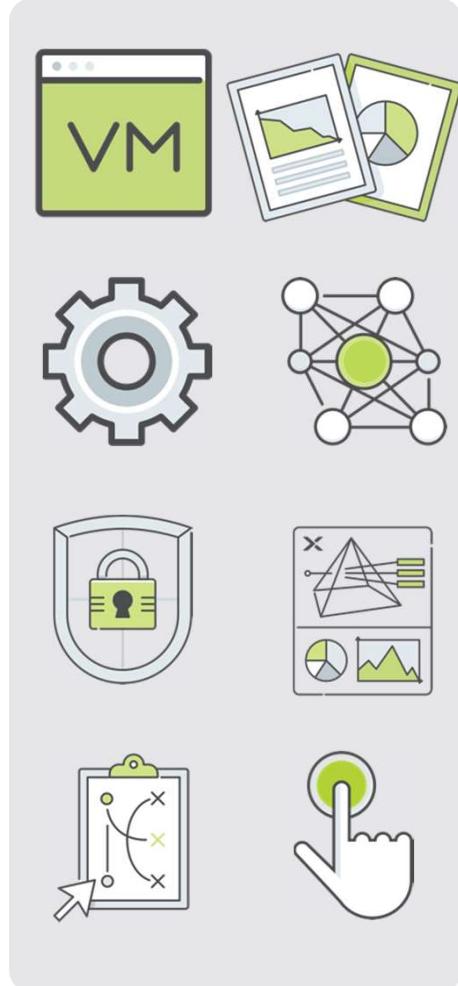
- Automatic sequencing of reboots
- Done in minutes with zero touch
- No downtime while upgrade happens
- As easy as upgrading iOS



# AHV Installed Base Success

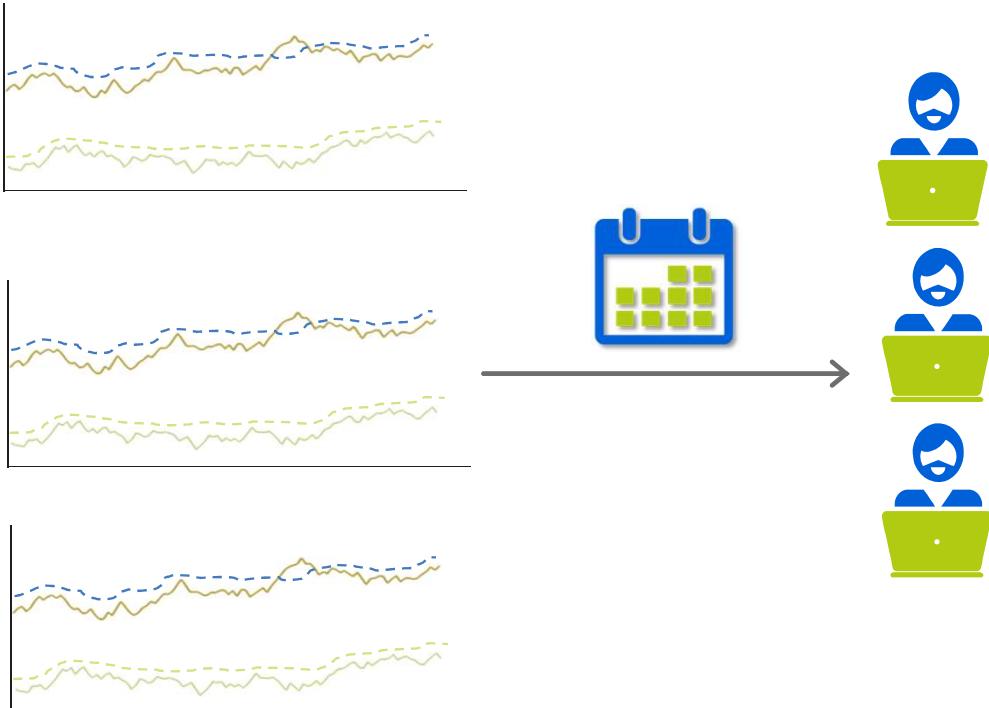


# Feature-Ready for Enterprise Applications



- Automated Resource Scheduling & VM Placement
- Resource Contention / Hot-Spot Avoidance (aka DRS)
- Host & VM High Availability
- Live Migration
- VM-centric storage w/Snapshots and Clones
- Dynamic IP Address Management (IPAM)
- Analytics & Forecasting
- Software Defined Networking (SDN) & Visualization
- VM Microsegmentation
- 1 Click (Infrastructure / Hypervisor / Management)
- Automatic CPU Compatibility
- Image Services (Import, Convert, Manage)
- X-Hypervisor Migration
- DR & Backup

# 客製化 排程報表



## What is it?

- Create scheduled custom reports with email delivery
- Leverages existing dashboards and widgets

## Benefits

- Easily socialize reports / KPIs to broader audience
- Allow application owners and other external stakeholders access to valuable performance data
- Easily share evidence of waste or resource constraint



# 虛擬機規格 智慧分析與建議

|   |   |
|---|---|
| <b>10</b> Overprovisioned<br>Potential Gain: 82.33 GiB Storage, 38 vCPU | <b>25</b> Inactive<br>Potential Gain: 17 GiB Memory, 2.37 TiB Storage, 5 vCPU |
| <b>10</b> Constrained   | <b>0</b> Bully  |

## What is it?

- Automatically detect VMs that occupy unused resources, or have performance issues due to non optimized resource consumption
- Provides guidance for correct VM resource (RAM, CPU) allocation based on behavioral analysis and machine learning
- Generate reports of idle (zombie) VMs to enable simple resource reclamation or reallocation to other VMs.

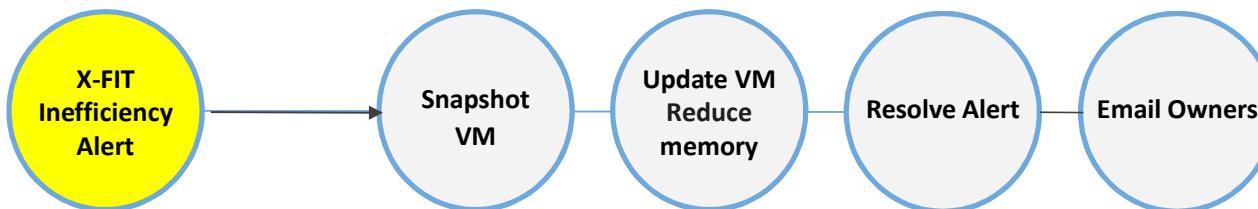
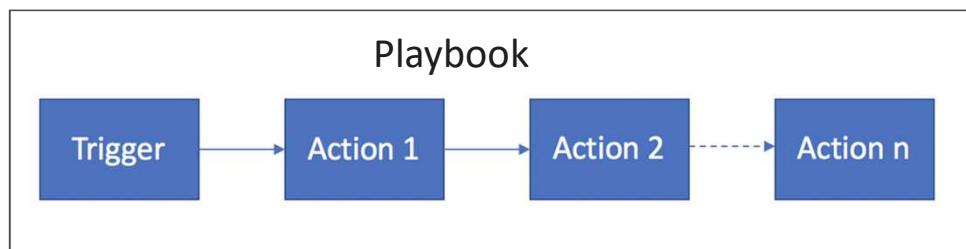
## Benefits:

- Eliminate waste by optimal utilization of resources
- Improve VM performance by detecting any performance issues
- Generate reports of idle (zombie) VMs to enabled simple resource reclamation or reallocation to other VMs.



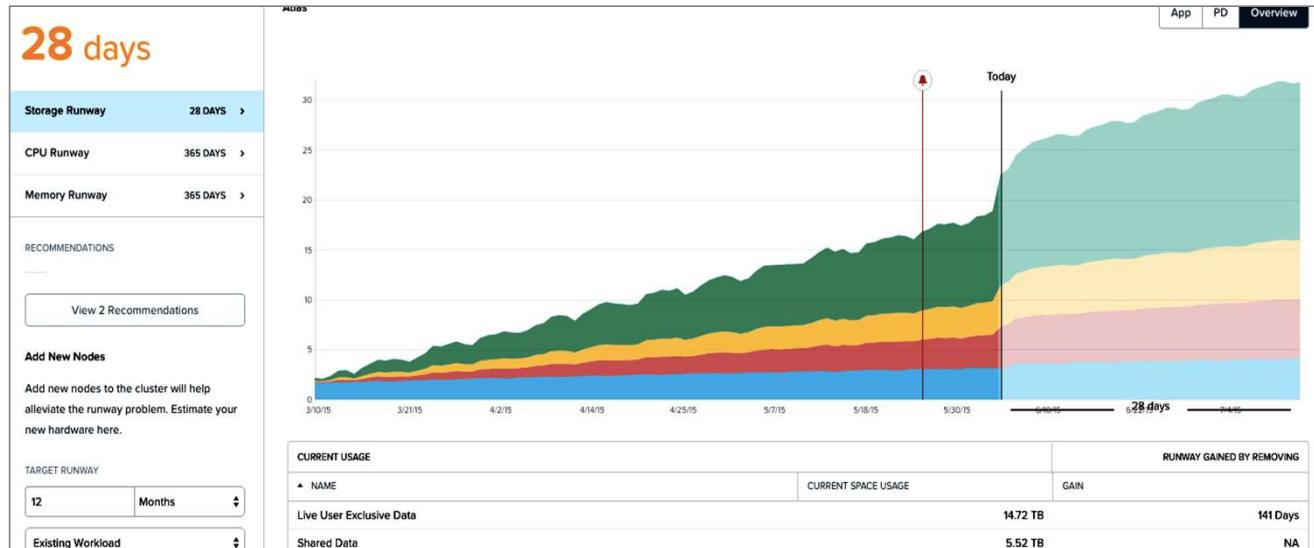
# 自動告警與調整資源

- Define a trigger (Alert or manual)
- Define actions to take to accomplish goal
- Mostly simple widget based (exception: powershell, api & ssh)
- Playbooks are grouping of a trigger and action(s)



| Type name to filter by                                   |
|--|
| <input type="checkbox"/> Acknowledge Alert SYSTEM        |
| <input type="checkbox"/> Email SYSTEM                    |
| <input type="checkbox"/> Generate Forecast Report SYSTEM |
| <input type="checkbox"/> IP Address Powershell SYSTEM    |
| <input type="checkbox"/> IP Address SSH SYSTEM           |
| <input type="checkbox"/> Power Off VM SYSTEM             |
| <input type="checkbox"/> Power On VM SYSTEM              |
| <input type="checkbox"/> Resolve Alert SYSTEM            |
| <input type="checkbox"/> REST API SYSTEM                 |
| <input type="checkbox"/> Slack SYSTEM                    |
| <input type="checkbox"/> VM Add CPU SYSTEM               |
| <input type="checkbox"/> VM Add Memory SYSTEM            |
| <input type="checkbox"/> VM Powershell SYSTEM            |
| <input type="checkbox"/> VM Reduce CPU SYSTEM            |
| <input type="checkbox"/> VM Reduce Memory SYSTEM         |
| <input type="checkbox"/> VM Snapshot SYSTEM              |
| <input type="checkbox"/> VM SSH SYSTEM                   |
| <input type="checkbox"/> Wait for Some Time SYSTEM       |
| <input type="checkbox"/> Wait until Day of Month SYSTEM  |

# 系統資源使用趨勢分析預測



## What is it?

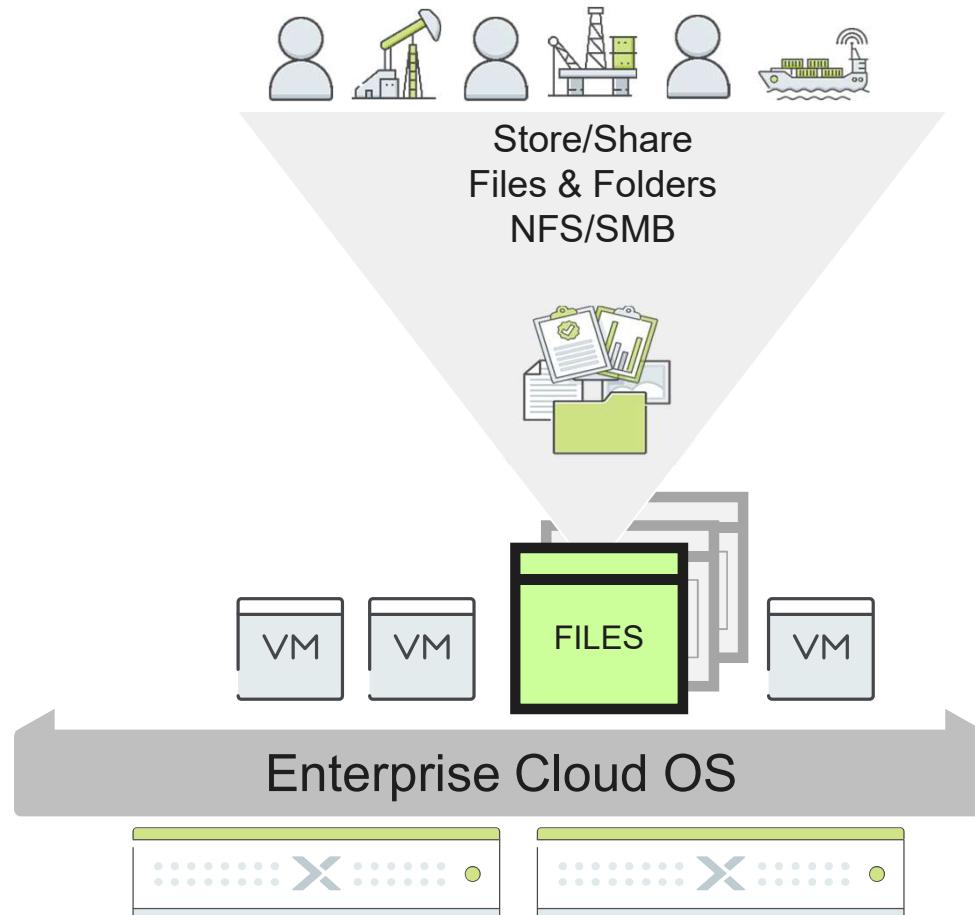
- Detailed capacity trends
- Intelligent recommendations
- Powered by patent pending X-FIT algorithm

## Benefits:

- Enables pay as you grow capacity expansion
- Eliminates guesswork



# NUTANIX 企業雲 - 原生檔案服務



## Simple & Intelligent

- Fully-managed file service
- Deploy in minutes
- 1-click file insights and recommendations

## Scalable

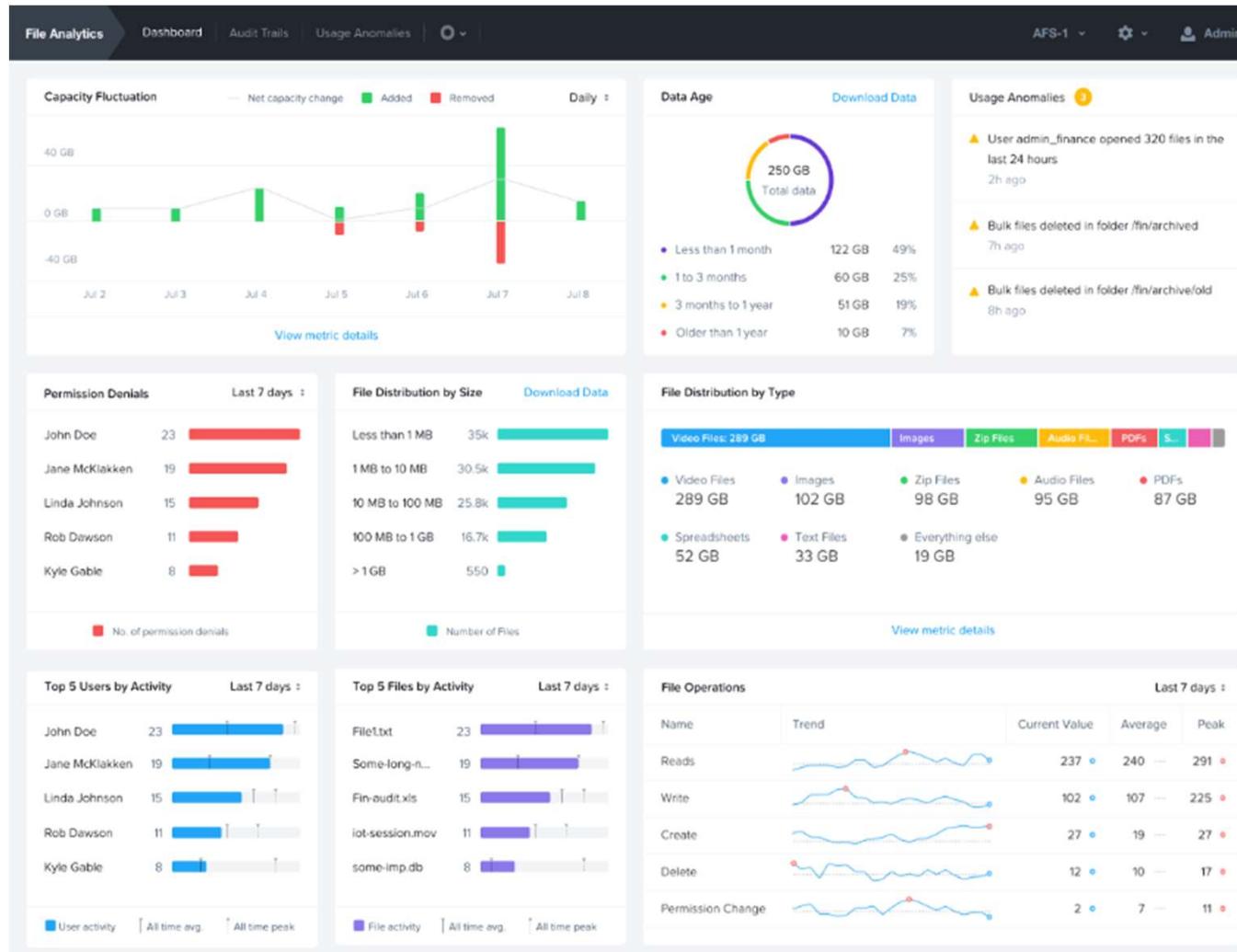
- Pay as you grow → Pay only for what you store
- Petabyte scale
- Grow and shrink capacity on demand

## Enterprise Class

- Standard Interfaces: NFS & SMB
- Secure, reliable and resilient architecture
- Support 1000s of simultaneous connections



# 檔案服務 智慧分析



## Data about Data

- Visibility into what data is being stored and how it changes over time

## Audit Trails

- Search & Filter who accessed which Files
- Identify every change made to a given File and who made the change

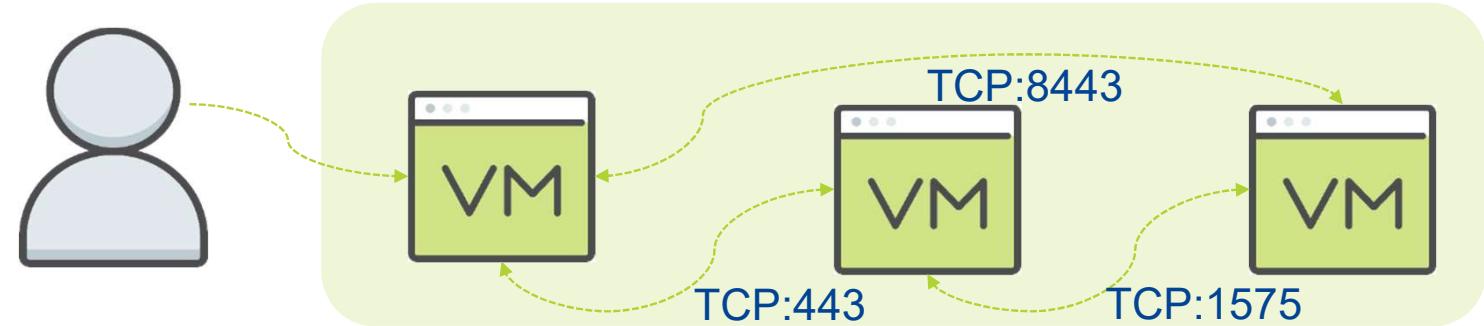
## Anomaly Detection

- Define & Detect anomalies in access behavior
- Receive Email Alerts when anomalies occur

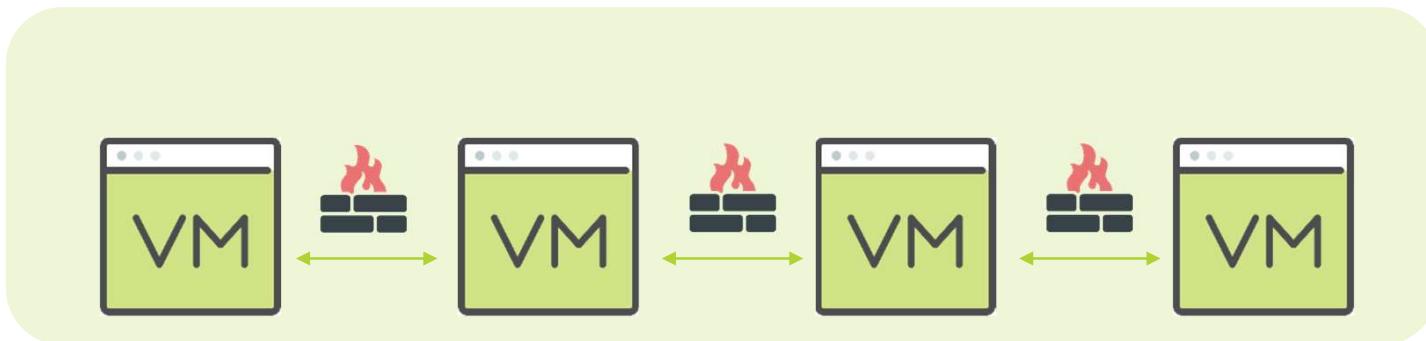


# 視覺化東西向防火牆

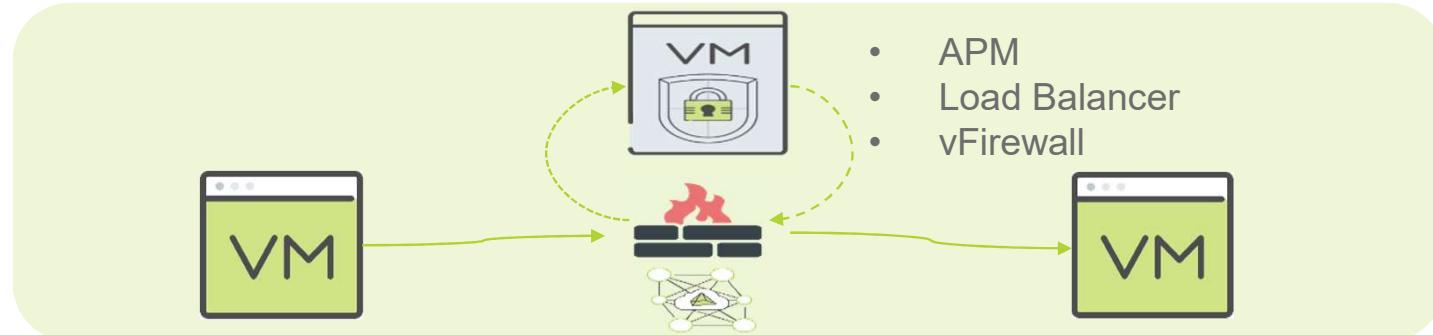
Application  
Visualization



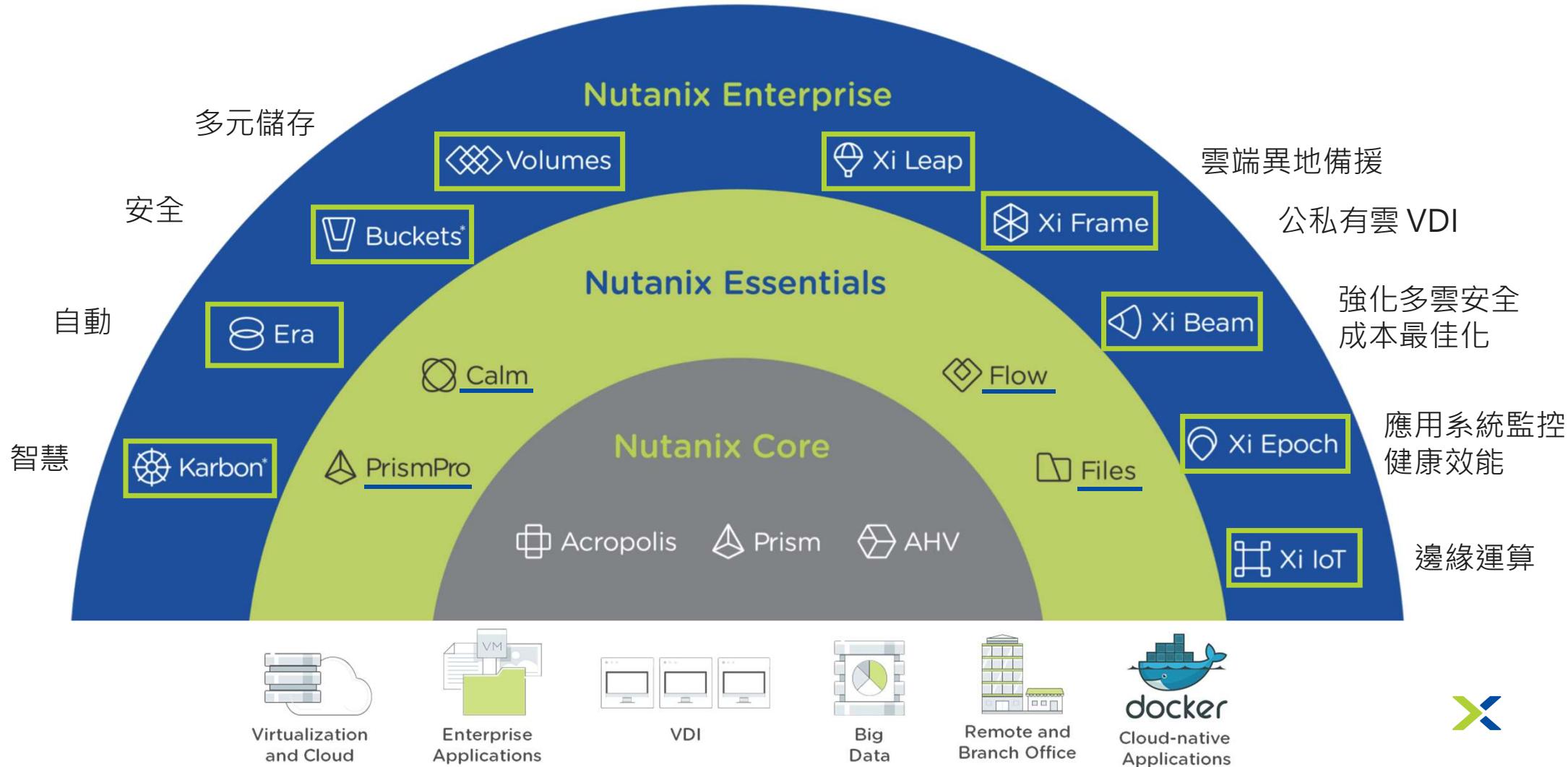
Microsegmentation  
(East-West Firewall)



Service Chains  
Network Functions



# 從超融合企業雲 邁向自在悠遊的多雲旅程 最佳選擇



# 從超融合企業雲 邁向自在悠遊的多雲旅程 的下一站



Prism



My Nutanix



Nutanix Private Cloud

On-premises Clusters



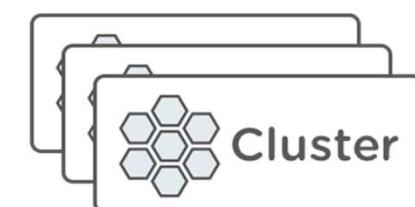
Cluster

Bare Metal



AWS Cloud

Xi Clusters



Cluster



Amazon EC2 Bare Metal



Nutanix  
On-Premises



AWS Global  
Infrastructure

With Amazon EC2 Nitro System

Use existing AWS IAM accounts & billing

No complex network overlay needed, Use Existing Amazon VPC

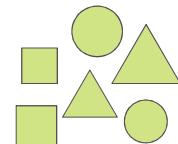
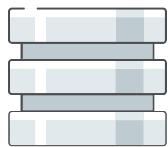
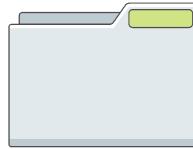
Unified management console via Prism



# Nutanix 企業雲 - 單一平台 多元應用

簡化基礎架構 – 可靠 效能 智慧 安全 彈性 效率 經濟

Storage Services



Simple, scalable and enterprise-grade software to consolidate file, object and block storage

Virtual Workloads

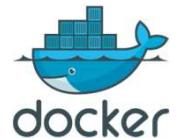


High performance infrastructure for mission-critical virtual applications and desktops

Cloud Native Apps



kubernetes



docker



Single platform for deploying and managing containerized applications with persistent storage



The Nutanix logo is centered on a background featuring a diagonal gradient from blue on the left to green on the right. Overlaid on this gradient are four semi-transparent, rounded rectangular shapes that create a sense of depth and motion. The logo itself is the word "NUTANIX" in a bold, white, sans-serif font, with a small "TM" symbol at the end.